

**Revised Cost Proposal Sheet - RFP Number 6909 Z1
Nebraska State Park Reservation System**

Bidder's Name: RA Outdoors, LLC (Aspira)

Bidders shall provide their proposed costs below. Prices submitted on the cost proposal form, once accepted by the state, shall remain fixed for the first five (5) years of the contract. Any request for a price increase subsequent to the initial five (5) years of the contract shall not exceed five percent (5%) of the price proposed for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support price increases.

For the purposes of this RFP, we will use the estimated quantities below:

Bidder Please Populate Yellow Cells

Transaction Fees - Initial Contract Period

Description	Estimated Quantity	Per Each Cost Year One	Initial Contract Period – Year One	Per Each Cost Year Two	Initial Contract Period – Year Two	Per Each Cost Year Three	Initial Contract Period – Year Three	Per Each Cost Year Four	Initial Contract Period – Year Four	Per Each Cost Year Five	Initial Contract Period – Year Five
Project Initiation and Planning Phase (Project Implementation)			\$0.00								
Design Phase (Project Implementation)			\$0.00								
System Development Phase (Project Implementation)			\$0.00								
Go Live Initial Contract (Project Implementation)			\$0.00								
Hardware Required for Implementation (Project Implementation)			\$0.00								
Make a reservation at the Call Center	2,000	\$ -	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	\$8.00	\$600,000.00	\$8.00	\$600,000.00	\$8.00	\$600,000.00	\$8.00	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	\$4.50	\$63,000.00	\$4.50	\$63,000.00	\$4.50	\$63,000.00	\$4.50	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	\$3.75	\$15,000.00	\$3.75	\$15,000.00	\$3.75	\$15,000.00	\$3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	\$3.75	\$2,625.00	\$3.75	\$2,625.00	\$3.75	\$2,625.00	\$3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	\$3.75	\$33,750.00	\$3.75	\$33,750.00	\$3.75	\$33,750.00	\$3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	\$3.75	\$7,500.00	\$3.75	\$7,500.00	\$3.75	\$7,500.00	\$3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00	\$729,375.00

Transaction Fees - First Renewal Period

Description	Estimated Quantity	First Renewal Per Each Cost Year One	First Renewal Period – Year One	First Renewal Per Each Cost Year Two	First Renewal Period – Year Two
Make a reservation at the Call Center	2,000	\$ -	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	\$ 8.00	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	\$ 4.50	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	\$ 3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	\$ 3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	\$ 3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	\$ 3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	\$ 3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	\$ 3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00	\$729,375.00	\$729,375.00

Transaction Fees - Second Renewal Period

Description	Estimated Quantity	Second Renewal Per Each Cost Year One	Second Renewal Period – Year One	Second Renewal Per Each Cost Year Two	Second Renewal Period – Year Two
Make a reservation at the Call Center	2,000	0	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	8	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	4.5	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00	\$729,375.00	\$729,375.00

Transaction Fees - Third Renewal Period

Description	Estimated Quantity	Third Renewal Per Each Cost Year One	Third Renewal Period – Year One	Third Renewal Per Each Cost Year Two	Third Renewal Period – Year Two
Make a reservation at the Call Center	2,000	0	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	8	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	4.5	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00		\$729,375.00

Transaction Fees - Forth Renewal Period

Description	Estimated Quantity	Fourth Renewal Per Each Cost Year One	Fourth Renewal Period – Year One	Fourth Renewal Per Each Cost Year Two	Fourth Renewal Period – Year Two
Make a reservation at the Call Center	2,000	0	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	8	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	4.5	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00		\$729,375.00

Transaction Fees - Fifth Renewal Period

Description	Estimated Quantity	Fifth Renewal Per Each Cost Year One	Fifth Renewal Period – Year One	Fifth Renewal Per Each Cost Year Two	Fifth Renewal Period – Year Two
Make a reservation at the Call Center	2,000	0	\$0.00	\$0.00	\$0.00
Make a reservation on the Internet	75,000	8	\$600,000.00	\$8.00	\$600,000.00
Make a reservation at the Park Office	14,000	4.5	\$63,000.00	\$4.50	\$63,000.00
Make a change to a reservation at the Call Center	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation on the Internet	1,000	3.75	\$3,750.00	\$3.75	\$3,750.00
Make a change to a reservation at the Park Office	4,000	3.75	\$15,000.00	\$3.75	\$15,000.00
Make a cancellation at the Call Center	700	3.75	\$2,625.00	\$3.75	\$2,625.00
Make a cancellation on the Internet	9,000	3.75	\$33,750.00	\$3.75	\$33,750.00
Make a cancellation at the Park Office	2,000	3.75	\$7,500.00	\$3.75	\$7,500.00
Registration (walk in/first come first serve) made at Park Office	40,000	No Charge	No Charge	No Charge	No Charge
Total			\$729,375.00		\$729,375.00

Optional Hardware Costs

NGPC is currently required to purchase computers and desktop printers through the OCIO. The bidder should provide costs for any additional or supplemental specialized hardware equipment that NGPC might need to purchase. Please provide a list of the supplemental or specialized hardware needed, including cost per item. At renewal time, rates may increase by no more than 5%.

Include costs for the following items or any other items that are needed to be a part of the bidders solution. If there is an installation cost, it should be included.

Supplemental Pricing	Cost per Unit
Merchant Processing Fees	3%

Specialized Hardware Pricing Spreadsheet	Brand Make Model (if applicable)	Cost per Unit
Thermal Receipt Printer		

Form A
Bidder Proposal Point of Contact
Request for Proposal Number 6909 Z1

Form A should be completed and submitted with each response to this Request for Proposal. This is intended to provide the State with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response.

Preparation of Response Contact Information	
Bidder Name:	RA Outdoors, LLC (Aspira)
Bidder Address:	717 N. Harwood St., Suite 2300 Dallas, TX 75201
Contact Person & Title:	Susan Grant, Vice President of Client Services
E-mail Address:	susan.grant@aspiraconnect.com
Telephone Number (Office):	416-357-7733
Telephone Number (Cellular):	416-357-7733
Fax Number:	

Each bidder should also designate a specific contact person who will be responsible for responding to the State if any clarifications of the bidder's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information	
Bidder Name:	RA Outdoors, LLC (Aspira)
Bidder Address:	717 N. Harwood St., Suite 2300 Dallas, TX 75201
Contact Person & Title:	Susan Grant, Vice President of Client Services
E-mail Address:	susan.grant@aspiraconnect.com
Telephone Number (Office):	416-357-7733
Telephone Number (Cellular):	416-357-7733
Fax Number:	